

CMR Consultants select eSight for their online energy management service



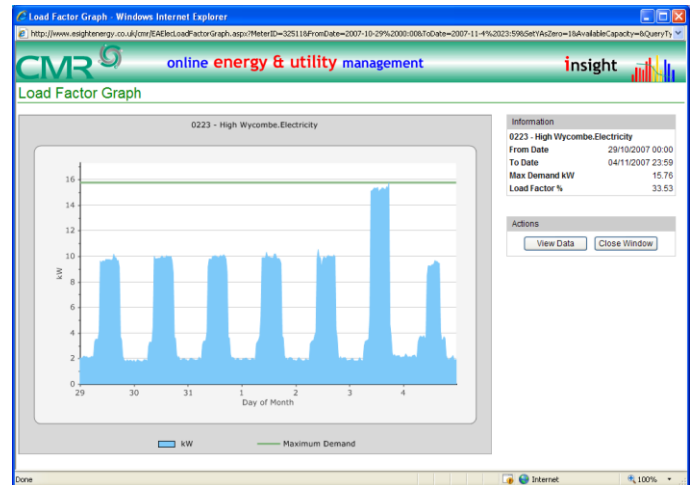
CMR Consultants Limited (CMR, now part of Ener-g Plc) is a leading energy consultancy providing industrial, commercial & public sector organisations with a range of energy & utilities management solutions. They have a broad client base & work with an impressive array of high street & blue chip organisations across the UK.

■ The Requirement

CMR required a solution to handle substantial amounts of energy data across a wide portfolio of client estates. They needed a system whereby data could be imported from thousands of meters, whilst allowing their clients to access energy data in a simple and straightforward way.

CMR needed a solution that would enable CMR's energy consultants along with their clients to analyse load factor, energy consumption and costs and identify energy efficiency improvements. They also needed to be able to benchmark sites, implement exception reporting and set alarms to alert sites to potential overspending.

It was also important to find a solution whereby CMR could effectively incorporate an energy monitoring service (aM&T) into their portfolio and offer this service to their customers.



"eSight has provided us with the crucial ability to manage bulk data in an automated and controlled manner across a wide portfolio of clients with multiple sites"

Dr. Cedric Rodrigues
Managing Director - CMR

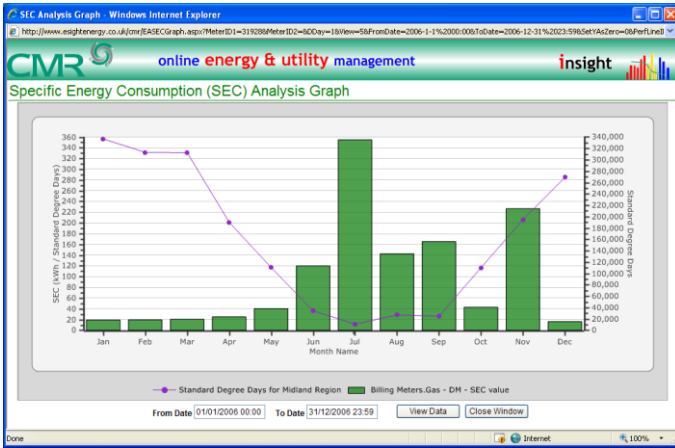
■ The Solution

CMR chose Hawkesbury's fully web-enabled energy suite eSight for their online energy service; opting for the Enterprise version which caters for systems with in excess of 1,000 meters. In addition, Hawkesbury hosts eSight for CMR making it available over the Internet.

With the option of Hawkesbury hosting eSight, there is no need to install any software to the client site. eSight can be accessed simply via Internet Explorer from any PC. CMR has implemented eSight for the management of many thousands of meters. Due to the scalable nature of eSight, CMR are able to continually add additional meters to the system as their customer base grows.

As eSight is a system comprised of 12 modules, CMR were able to select those most relevant to their business, making the entire package tailor-made. Included within their selection were the Energy Analysis Module, the Benchmarking Module and the Exception Reporting Module.

eSight is available as a fully branded product suite with a number of standard branding options. CMR used this service to rebrand eSight as a CMR product to meet their specific requirements.



■ **CMR Branding - Insight**

CMR required a product which they could offer to their clients, branded in line with their corporate marketing requirements. By selecting one of Hawkesbury's standard re-branding options, CMR were able to work closely with Hawkesbury to achieve re-branding in the optimum time possible. Hawkesbury offers 4 levels of standard re-branding from simple company logo to a full OEM product.

■ **eSight Express**

CMR has a wide portfolio of clients with multiple sites and hundreds of users needing to access their data throughout the day. These users access eSight through eSight Express which has been designed to provide easy access to energy data for non-technical users of eSight.

eSight Express provides access to a selection of the functionality available within eSight, presented in a simplified user interface designed specifically with the novice user in mind.

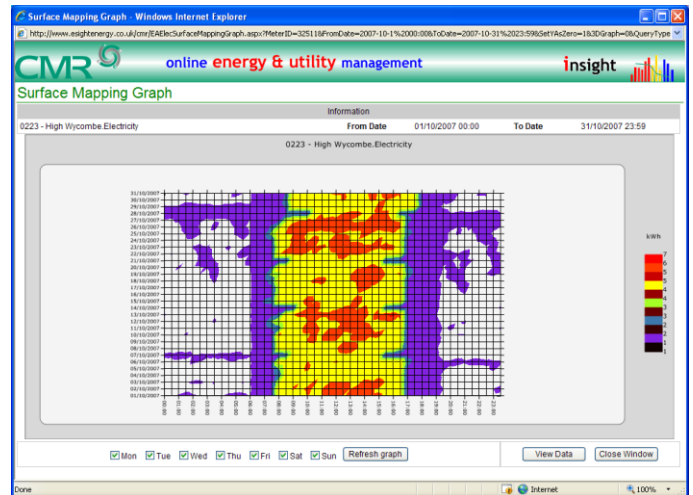
■ **Accessibility**

Due to the 100% web-enabled nature of eSight, access to data is available from anywhere via Internet Explorer. This has been of great benefit to CMR due to the diverse locations of their energy management staff across the UK.

CMR also utilises this facility with their clients. With eSight, administrators may define user rights to screen off data by company, site and even down to meter level; menu options may be turned on or off and drop-down boxes configured by the administrator with ease. This means that CMR customers are able to view and interact with their data, without compromising the security of CMR's other clients.

■ **Energy Consultancy Service**

The wide range of energy analysis techniques available within eSight allows the product to be used across CMR's diverse client base spanning retail, manufacturing, education and local government by both CMR's energy consultants and end users.



"Being able to provide our customers with access to our energy suite Insight, across the internet, has increased the level of utilities management services we offer"

Dr. Cedric Rodrigues
Managing Director - CMR

■ **About Hawkesbury**

Hawkesbury specialises in the supply of **aM&T** solutions. Built upon the very latest Microsoft technology, eSight is our fully browser based energy monitoring and targeting suite.

eSight may be used in conjunction with other products from Hawkesbury for the collection and transfer of data between sites.

Please contact Hawkesbury if you would like to receive further information about eSight, data collection, data logging, meters, manual meter reading solutions, or pricing and licensing options for your organisation.

eSight is a registered trade mark of Hawkesbury Consulting Limited.